###### Rohit Kumar Das

**C/o- Mr. Gopal Charan Gupta**

**At: Dhinkia, Po: Dagarpara, Ps: Tirtol**

**Dist: Jagatsinghpur, Pin: 754160**

**Mob: - 9861234567, 7501234567**

**E-mail:- dasrohitkumar@gmail.com**

1. Seeking assignments in Sales, Marketing, and Portfolio with Customer services with an organization of repute- Preferably in Banking / Finance or Retail Sector.

# SUMMARY OF PROFESSIONAL SKILLS

* Over 02 Years of experience in Portfolio and Sales with Customer Service Management.
* Currently designated as Receivable Executive at Cholamandalam at Paradeep branch.
* Knowledge in commercial vehicle business and collection for the smooth functioning of the organization.
* Having skills in building strong customer relation, reviewing and interpreting customer service management to facilitate Service improvement & contribute towards the growth of an organization.
* An effective communicator with excellent relationship building & interpersonal skills, problem solving organizational abilities, posses a flexible & detail oriented attitude.
* Have a leadership skill, problem solving attitude, developing & motivating subordinates to obtain better output to keep penetrating & improving the market share.

# PROFESSIONAL EXPERIENCE

*OCT-2014, TO TILL DATE AT CHOLAMANDALAM (COMMERCIAL VEHICLE BUSINESS)*

* Presently working as a Receivable Executive in Cholamandalam.
* Responsible for Soft and hard bucket collection along with cross sell and also responsible for commercial vehicle business with new and used vehicle.
* Handle the Portfolio & business for retail at Jagatsinghpur, Paradeep and Kendrapara area.
* Develop good business relation with the customer and dealers to make a good portfolio.
* Maintain good relation with the existing customer.
* Study and analyze market position to maintain the business targets and market share of the organization.

# PREVIOUS JOB EXPERIENCES

* Worked as Insurance Adviser in ICICI Prudential at Bhubaneswar from April 2008 to OCT 2014 ,

# ACADEMIC CREDENTIALS

* Intermediate in Arts, CHSE Orissa.

# PERSONAL ATTRIBUTES

* Focused and Hardworking
* Good inter-personal skills.

# IT SKILLS

* Knowledge of computer: MS office2007, Internet browsing

# PERSONAL PARTICULARS

Name : Rohit Kuma Das

Father’s Name  : Gopal Charan Das

Date of Birth : 08.10.1981

Sex : Male

Language Known : Oriya, Hindi

Nationality  : Indian

Religion : Hinduism

Marital Status : Married.

Address : At-Dhinkia, Po-Dagarapada, PS-Tirtol, Dist-Jagatsinghpur

State-Odisha, pin code-75416

# DECLARATION

I hereby declared all the above information given is true to best of my knowledge.

**Date:-**

**Place: - Rohit Kumar Das**